



Networking

Warm Up Questions:

- What does this word mean to you?
- How have you done it in the past?
- How do you anticipate doing it in the future?

Networking Mapping:

Use this networking template example to guide participants to identify who in their social circles and networks could help them find:

- An internship
- A roommate
- A job
- A car
- An informational interview
- Etc.

Who	Reaching out about what	Why they would help me
Professors		
Peers		
Family Members		

Sharing:

Share with each other who has been identified, for what purpose, and why those people would be willing to help them out. In sharing this information, it can be beneficial to see what the needs are in the group and to discover if there are people within this group who can link networks/individuals to each other.

Closing Questions:

- Does the word “networking” hold different meanings for you now that we’ve done this exercise?
- Who from your network will you reach out to today/tomorrow/this week?
- How can we continue to help one another out?